

CURRICULUM VITAE

Proposed Role in the Project:

1. **Family name:** PIRCIOG
2. **First names:** SPERANTA
3. **Date of birth:** 01.01.1965
4. **Nationality:** Romanian
5. **Civil status:** married, 1 child aged 4
6. **Education:**

Institution [Dates]	Degree(s) or Diploma(s) obtained
Academy of Economic Studies, Bucharest (1992-1998)	Ph D in Economics, specialization: Labour Economy
Academy of Economic Studies, Bucharest (1983-1987)	Economist, Bachelor Degree in Cybernetics and Statistics
Mathematics and physics High school (1979-1983)	High school leaving diploma, mathematics-informatics

7. Language skills: (1 to 5 (1 = excellent; 5 = poor))

Language	Reading	Speaking	Writing
Romanian		Mother tongue	
English	1	2	1
French	2	3	2

7. Membership of professional bodies:

- Vice-president of Bucharest Branch of Romanian Association of Economists – from 2003
- Member of European Association of Labour Economists from 2001
- Romanian Professional Association of Human Resources Management Experts – from 1999
- President of Scientific Board of National Research Institute for Labour and Social Protection – from 1997

9. Other skills:

- Computer skills: editing (Word, PowerPoint), Graphics (Word, Excel, SPSS), data bases (Excel, SPSS, Statistica), internet (e-mail, Netscape)
- Driving license from 1995

10. **Present position:** Scientific Director, Senior Researcher 1st rank

11. **Years within the firm:** 14 years, 2 months

12. Key qualifications:

- Excellent experience in data analysis and diagnosis, using different research tools (dynamic and structural analysis of time series, statistical analysis)
- Excellent experience in designing the research methodologies in social and economic analysis (in-depth diagnosis of socio-economic trends, modelling by using various econometric models, forecasting and designing scenarios, making impact analysis)
- Excellent experience in designing and testing the research tools for quantitative and/or qualitative research
- Good experience in designing strategies, action plans and guidelines (labour market development and poverty alleviation)
- Good experience in coordinating and supervising the data collecting process, high degree of accuracy when summarizing data and figures, creating related databases
- Excellent capacity to coordinate complex projects
- Good communication and interpersonal skills
- Excellent capacity to handle both individual work and team work
- Field of specialization
 - Population, labour market, economic and social statistics;
 - Labour market and macro-economic analysis;
 - Assessment and investigation of the life-long learning and vocational training programs, active unemployment programs, social policy impact on poverty
 - Regional and local development analysis;
 - Modelling and forecasting of labour market process and social budgeting
 - Industrial restructuring and human resources planning at company level;
 - Social cohesion, social exclusion and poverty
 - Management of research, consultancy and training projects;

13. Specific experience in the region:

Country	Dates
Romania	From Feb. 1993 to Sept 1993 - Local expert for World Bank, Gender issues in Romanian agriculture – an educational perspective
Romania	From July 1997 to Nov 1997- Local expert for Phare SESAM – Social Services in Romania in transition
Romania	From Oct 1997 to Dec 1997 – Local expert for UNDP – Poverty Indicators used in Romania From Feb 1998 to July 1998 – Local expert for UNDP – Designing National Strategy for Poverty Alleviation in Romania
Romania	from Apr 1999 to Jun 1999 - local expert for Phare - Labour market and training needs – evaluation and actions plans
Romania	From July 2003 – Feb 2004 – local expert for ETFWC – The gender issues in Romania – country report
Romania	From Nov 2004 – Oct 2005 – local expert WYG – Projection of TVET need of education according to the labour market demand at local, regional and national level

14. Professional experience:

Dates	Location	Company	Position
01/2003 at present	Bucharest	National Research Institute for Labour and Social Protection	Scientific director, senior researcher
<p>Description:</p> <ul style="list-style-type: none"> – strategic management of the Institute scientific activity – Undertaking studies, researches and analyses in the field of labor market (trends, assessing the employment policy impact, forecasts on short term, designing the monitoring system), workforce supply by education level, social security systems, local and regional development (analysis, trends, differences), continuing vocational training (trends, impact analysis, designing the monitoring system); – Co-director “Projection of occupational system trends in Romania in 2010” (Jan –Oct 2006) – Project coordinator “Labor Market Shortages in Romania and assessment of qualifications needs” (from Oct 2005 – 2 years) – Leader team “Regional labour market studies for estimation 2013 TVET supply according to demand for Technical and vocational education and Training” RO2002/000-586.01.02.02.01-2 (Nov 2004 – Oct 2005) – project coordinator “Impact of the Romanian integration on EU on the social cohesion” CERES Priority Project at national level (Dec 2003- Dec 2005) – project coordination “Monitory system of gender differences on the Labour Market” (2003-at present) – project coordination “Econometric models for the VET middle-term forecast in South-West region” (started in Nov 2004- Oct 2006) – project coordinator “ Forecasting the TVET supply for South-Est. Region on middle-term” (started in Sept 2004 – Sept 2006) – Project coordinator - “Forecasting VET needs on middle term at the regional level. Study case region “Centru” (Apr 2003 – Mar 2004) – project coordinator – “Active ageing in Romania” (Jan 2003 – Dec 2005) – project coordinator for Chapters “Human resources, Employment and social security policy” in Romanian NDP 2007-2013” (Oct 2004 – Dec 2005) – Contributor in project “The Reform of the Labour Taxation System and the impact on employment and unemployment, income distribution and the incidence on poverty. Budget constraints and the effects of progressive taxation”, CERES Priority Project at national level (Nov 2002- Dec 2004) – Consultant to the NAPE 2003 Progress evaluation, Ministry of Labour, Social Solidarity and Family – Consultant to the Joint Inclusion Memorandum – Romania 2004, Ministry of Labour, Social Solidarity and Family – promotion of research products and services, preparing and participating in competitive procedures and tenders; 			

Dates	Location	Company	Position
02/1997 to12/2000	Bucharest	National Research Institute for Labour and Social Protection	General director, senior researcher
<p>Description:</p> <ul style="list-style-type: none"> – Institute management (management by projects and strategic management) – Undertaking studies, researches and analyses in the field of labor market, employment policies, social security systems, poverty and social exclusion, local and regional development, continuing vocational training; – Project coordinator “Labour market diagnosis. Forecasts and scenarios for short and middle term”,(Feb 1999-Dec 2000) – Project coordinator “ Scenarios regarding the demand for specific qualification at national level” (1999- 			

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2001)
<ul style="list-style-type: none"> - Project coordinator " Professional reconversion and retraining – main social mechanisms of restructuring at enterprise level" (Jan 1998-Oct 1998) - contributor on project "The modern human resources management within the central public administration" (Jan – Dec 2000) - contributor on project "International trends in the development of the training systems (Mar –Nov 1999) - promotion of research products and services, preparing and participating in competitive procedures and tenders;

Dates	Location	Company	Position
09/1994 to 02/1997	Bucharest	National Research Institute for Labour and Social Protection	Executive manager, senior researcher
<ul style="list-style-type: none"> - Department management - Undertaking studies, researches and analyses in the field of labor market, employment policies, social security systems, poverty and social exclusion , local and regional development, continuing vocational training; Preparing and participating in competitive procedures and tenders; - Project coordinator "Transition to a new labour market model in Romania" - Project coordinator " Institutions and training schemes concerning vocational training outside the organisation" 			

Dates	Location	Company	Position
10/1991 to 09/1994	Bucharest	National Research Institute for Labour and Social Protection	Junior researcher
<ul style="list-style-type: none"> - Research on labour market indicators - Analyses on labour market trends - research on poverty indicators 			

Dates	Location	Company	Position
05/1990 to 10/1991	Bucharest	Department of Electronic Equipments	System analyst
<ul style="list-style-type: none"> - Wages and output statistics 			

Dates	Location	Company	Position
1997-1999	Bucharest, ROMANIA	Academy of Economic Studies, Bucharest, Management Faculty	Associate university lecturer
Description: Preparing and delivering courses and seminars and running exams in human resources management at Masters' Courses in HRM; coaching students in the preparation of the Master's degree thesis;			

15. Other relevant information:

- Publication: over 50 studies and articles in Romanian magazines;
- „Labour Market Trends at the local level and the vocational training demand projection“, Bucuresti, Humanitas Educational, 2003,
- „Employment and Labour Market in Romania“, European Training Foundation, 1999 – co-author;
- „Study on Labour Market and related implication on the manpower provision by the vocational education and training system within the framework of Phare project RO9405“, European Training Foundation, 1998 – co-author
- The National Exhibition "Made in Romania" (CONRO 2003, CONRO 2004), with the project "Methodology for assessing policy impact on poverty alleviation", and the project "Forecasting VET needs on middle term at the regional level"